THE MULTIPLE LISTING SERVICE OF THE BERKSHIRE COUNTY BOARD OF REALTORS

Minutes of Meeting Held June 30, 2004

Attendance:

Present: Sheila Wood, President; Sheila Thunfors, Vice President; Franz Forster, Treasurer; Sue Baum, Secretary; Mary Jane Dalmaso, Past President; Sue Seely, Director; Bob Romeo, Director; Debbie Dwyer, Director; Sue O'Brien, MLS Coordinator; Sandy Carroll, CEO. **Guest:** Lynne Blake, BCBR President-Elect; **Excused:** Stacy Radzick, Office Assistant.

Call to Order:

The meeting was called to order at 9:30 a.m.

Berkshire Eagle:

Mark French, Martin Langefeld, Bill Tynan and Tracy Mendel of the Berkshire Eagle presented their proposal to the Board for the "Berkshire's Best Homes" website. They will provide Sandy Carroll with three websites of other papers currently running such a webpage for the Board's review. After the Eagle representatives were finished and left the meeting there was much discussion about the Realtor® dissatisfaction with Eagle advertising, etc. Sheila Thunfors made a motion to put the Data Licensing task force back together for further research and a recommendation. Seconded by Franz Forster, passed unanimously.

Previous Meeting's Minutes:

A motion was made to approve the previous meeting minutes as presented. Passed unanimously.

Treasurer's Report:

A motion was made to accept the treasurer's report as presented. Passed unanimously.

Unfinished Business:

Member Pricing on New System: A motion was made to create a "flat fee" structure for MLS billing of $28 per month, per associate. Passed unanimously.

Banker & Tradesman: A motion was made to enter into negotiations with The Warren Group to provide the Assessor's Data for MLS integration. Passed unanimously.

New Business:

Book Update: A motion was made not to renew the MLS Current Listings Book contract. Opposed by one, passed by majority.

Next Meeting:

The next meeting of the MLS Board of Directors will take place at the Board Office at 9:30 a.m. on Wednesday, July 28th.

Adjourn:

The meeting adjourned at 11:47 a.m.

Respectfully Submitted,

Sue O'Brien, MLS Coordinator