

MINUTES OF THE MEETING OF  
SEPTEMBER 26, 2001  
OF THE MULTIPLE LISTING SERVICE OF THE  
BERKSHIRE COUNTY BOARD OF REALTORS

Present:

William Brinker, Vice President  
Sandy Carroll, Executive Director  
Mary-Jane Dalmaso, Secretary  
Debbie Dwyer, Past President  
Sue O'Brien  
Dottie Pires, Treasurer  
Stacy Radzick  
Jeffrey Rose, President  
Sherry Street, BCBR President  
Eileen Taft, Director

Excused:

Richard Tucker, II, Director

Absent:

Sheila Wood, Director  
Michael Zeppieri, Director

The meeting was called to Order at 9:30 a.m.

MINUTES OF JUNE MEETING:

The Minutes of the Meeting of June 27, 2001, were presented. Debbie Dwyer moved to accept the minutes, Will Brinker seconded the motion, and the minutes were accepted.

TREASURER'S REPORT:

The Treasurer's Report was presented by Sandy Carroll. Eileen Taft moved, and Will Brinker seconded the motion to accept the report, and the report was accepted.

The 2002 Proposed Budget for MLS was presented. Eileen Taft moved to amend the budget to include \$1,000 for the President's travel to Washington; Debbie Dwyer seconded the motion. The motion to amend the budget was unanimously approved.

Will Brinker moved to approve the budget as amended; Eileen Taft seconded the motion and the budget as amended was unanimously approved.

## PRESIDENT'S REPORT:

President Jeff Rose reported on the MAR Convention in September. He also reminded the board of the upcoming Realtor of the Year function and State Directors' meeting.

## OLD BUSINESS:

The reinstatement of a suspended member upon completion of Professional Standards mandate was brought to the board's attention.

## NEW BUSINESS:

The Assessor's Proposal was presented to the board. Will Brinker moved that the directors approve the 2-page proposal of the assessor partnership; Debbie Dwyer seconded the motion. Discussion followed and Eileen Taft moved, and Sherry Street seconded the motion that the agreement be amended to add the following language to the Assessor's Proposal at the bottom of the first page, end of the first sentence: "Through September 1, 2004." The directors unanimously approved the amendment. Will Brinker moved and Debbie Dwyer seconded the motion to approve the Assessor's Proposal as amended, and motion unanimously passed.

The 2002 Slate of Officers was announced to the MLS board.

By-law Amendments proposed for the annual meeting were presented. Will Brinker moved, and Eileen Taft seconded the motion, and it was unanimously voted to approve the proposed By-law Amendments.

Proposed Rules and Regulation Amendments were presented to the board. Eileen Taft moved and Will Brinker seconded the motion and it was unanimously voted to approve the proposed Rules and Regulation Amendments.

Top Producer Conversion Cost: It was reported that Top Producer does not work with Pro Match and a conversion cost will be incurred to make the conversion compatible. Some associates have suggested that Pro Match reimburse the associates for the Top Producer conversion. Jeff Rose suggested that he communicate with Top Producer on behalf of our membership.

ProMatch Conversion Issues: Sandy and Jeff reported that some members are not happy with the search screen; a September upgrade will be coming soon.

Limited Reciprocity Agreement with MLS-PIN: Sandy reported that MLS-PIN has suggested a \$50 fee to submit a listing go to each other's MLS; Sandy offered to work on an agreement; Debbie Dwyer moved to allow Sandy to execute a reciprocal agreement with MLS-PIN; Will Brinker seconded the motion, and it was unanimously voted.

Realtor.com service issues: Sandy reported that our listings have not been updated with Realtor.com since our conversion, but that we are Realtor.com's top priority and the update should be completed by the end of next week. All of our property types will be on Realtor.com.

**OTHER:**

Jeff expressed concern about MLS Director attendance at our MLS meetings. It was suggested that Sandy e-mail meeting reminders to the Directors, and that we send every director a letter reminding them of the importance of attendance.

**UPCOMING ISSUES – DISCUSSION TOPICS:**

**E-BROKERAGE:** This topic will be discussed further.

**BROKER RECIPROCITY:** NAR mandates that we must adopt guidelines for Broker Reciprocity by 2002. This topic will be discussed further.

Jeff suggested that we have some hand-outs for our next meeting.

**NEXT MEETING:**

**ANNUAL MEETING:** The Annual Meeting will be held at Eastover on October 31, 2001.

The next meeting is scheduled for 9:30 a.m., on October 24, 2001, at the Board Office.

The meeting was adjourned at 11:10 a.m.

Respectfully submitted,

Mary-Jane Dalmaso  
Secretary