Berkshire REALTORS®
And Multiple Listing Service, Inc.

MLS Board of Directors Meeting
January 27, 2016

Call to Order:

- President, Mary Jane White called the meeting to order at 9:05 a.m. and reviewed the conflict of Interest and Anti-Trust Policy. She welcomed new members of the MLS Board of Directors, and congratulated Maureen McFarland on election to President of the Board of REALTORS®. Meetings are run by Roberts Rule, respect for others. Please read materials in advance.
- **Attendance:** Present: Mary Jane White, Mark Harris, Tom Doyle, Maureen McFarland, Jeff Wilkinson, John McLean, Cindy Poulin, Tim Lovett, Karen Climo. Guests: Sandy Carroll, Sue O'Brien

Corporate Review and Approval:

- **Motion** to approve the previous meeting minutes of November 20, 2015. Seconded and approved unanimously.
- **Motion** to accept the treasurer's report as presented. Seconded and approved unanimously**.**
- **Motion** to authorize Mary Jane White, 2016 MLS President and Thomas Doyle, 2016 MLS Secretary/Treasurer to serve as signatories on behalf of the Multiple Listing Service, Inc., in matters of the corporation, in addition to the standing authority granted to Sandra Carroll, Chief Executive Officer. Fiduciary duties are limited to those outlined in the MLS policy. Seconded and approved unanimously.

EXECUTIVE SESSION

END EXECUTIVE SESSION

Old Business:

- **Other New Business**: N/A

New Business:

- **Additional E&O Coverage**: **Consensus** to opt out of additional E&O coverage.
- **2016 Task Forces**: Co-Exclusive Taskforce, Technology Taskforce and Open Houses/Broker Tours discussion group formed in 2016. Contact Mary Jane White if you have interest in serving.
- **Ziplogix/Flex Forms**: Berkshire Forms already on Ziplogix are being updated. **Recommendation** to take down out of date forms from the platform. 30-40 pages of contracts and forms are not currently included on platform. $6000 for inclusion this year, $2000 max in 2017.
- **FLAN Summit for Flex:** Mary Jane White is representing the Northeast territory. Please ask all Flex users of any concerns or suggestions they have, getting specific details.

Emerging Issues Discussion:

- **AMP/RPR/Upstream:** Discussion about the various platforms currently being formalized by NAR, and their differences.
- **Broker Public Portal:** 2015 MLS Board chose not to act on jumping into the Broker Public portal at its inception. This portal will come up for discussion in the near future.

- **Data Sharing / Reciprocals / Strengthening the MLS:** Recommendation to reach out to the Litchfield County MLS for a reciprocal agreement; to track 'non-member' sales by NY, CT, Outside Berkshire brokerages.

Upcoming Meetings & Events:

February 4, 2016: ListHub training for brokers and for agents, Board Office
February 24, 2016: Professional Standards Tribunal Training, Board Office
March 2, 2016: MLS Board of Directors Meeting, Board Office

Respectfully Submitted,

Sue O'Brien
Member Services Administrator